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The Water Research Commission (WRC) is a dynamic hub for water and sanitation knowledge, innovation, and intellectual capital, providing leadership and the support research, development and innovation of water and sanitation solutions. It engages stakeholders and partners involving water and sanitation challenges and opportunities, which are crucial to South-Africa's sustainable development and economic growth and is committed to promoting a better quality of life for all. The WRC is a schedule 3A public entity and adherence to required legislation is imperative to the organization's strategy and values. Applications are invited from suitably qualified, experienced individuals for the Pretoria-based position of:

Commercialisation Manager – Sanitation Unit (Ref:CM) (2 Years and 11 Months Contract)

The WRC's Business Development and Innovation Department is tasked with scaling up and creating value and knowledge products and services for sector partners. As the Commercialisation Manager, your primary responsibility will be to develop and provide Intellectual Property (IP), Business Support Services and Industrialization support to the Sanitation Unit of the **Water Research Commission**. The successful candidate will work with a number of stakeholders to establish opportunities for industry partnerships and mechanisms to fast-track solutions to impact.

Reporting to the **Executive Manager: Business Development and Innovation** via the Sanitation Unit (SASTEP), you will have an opportunity to shape strategy as well as provide technical input and support into the Sanitation programme. In addition he/she will play a strong role in facilitating and building partnerships and networks across the sector in relation to the overall mandate of the programme.

Applicants must be in possession of a relevant Honours Degree / RPL Accredited Certification at NQF level 8. 3-5 years relevant experience is necessary whilst experience in a industrialization and the manufacturing environment will be advantageous. The successful candidate must have sound knowledge of relationship management, Intellectual Property, industrialization and commercialization practices. A technical background would be highly advantageous to provide decisions on technology viability for South Africa's operating environment

The **Commercialisation Manager** will be responsible for initiating and overseeing all intellectual property and commercial programmes within the Sanitation Unit. This will include initiating, facilitating and coordinating business development opportunities as well as providing intellectual property advisory services to the Sanitation Unit. He/she will be responsible for preparing value propositions, business cases and proposals in respect of Sanitation opportunities. In addition he/she will be responsible for co-ordinating relevant industrialization partners in South Africa and globally.

The appointment in this position, will be made in line with the WRC's employment equity plan and encourages applications from individuals with disabilities. This is a re-advertisement of the Commercialisation Manager position. Applicants who had previously applied need not apply as their applications will be considered.

To apply please submit your CV to Human Resources, via e-mail to hr@wrc.org.za **quoting clearly the reference number as a subject matter**. Only CV's received via e-mail will be considered. The closing date for all applications is **30 June 2021.** Applicants who have not been contacted by **31 July 2021** should consider their application for this position as unsuccessful.



