OUTPUTS, OUTCOMES, & IMPACT

Getting to impact from research

Outline

- Background on local attempts (R4D, ToC)
- Some successes and failures
- Conclusions
- Recommendations



Background

- Farming systems, water governance, gender
- Challenge Program on Water and Food (CPWF) of the CGIAR



Definitions & Themes

- Outputs: typical research or development project milestones. Peer review articles, papers, maps, data bases, models, degrees, trainings, etc.
- Outcomes: changes in behaviour resulting from that output.
- Impact: sustained change, over time, scaled out and up.

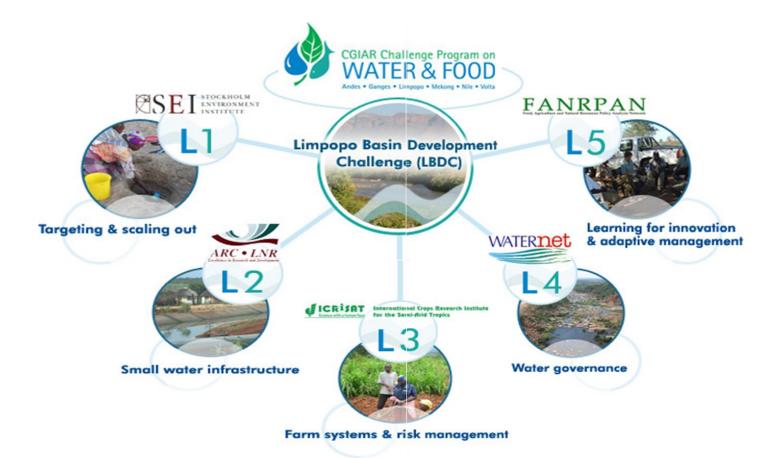
Background CPWF

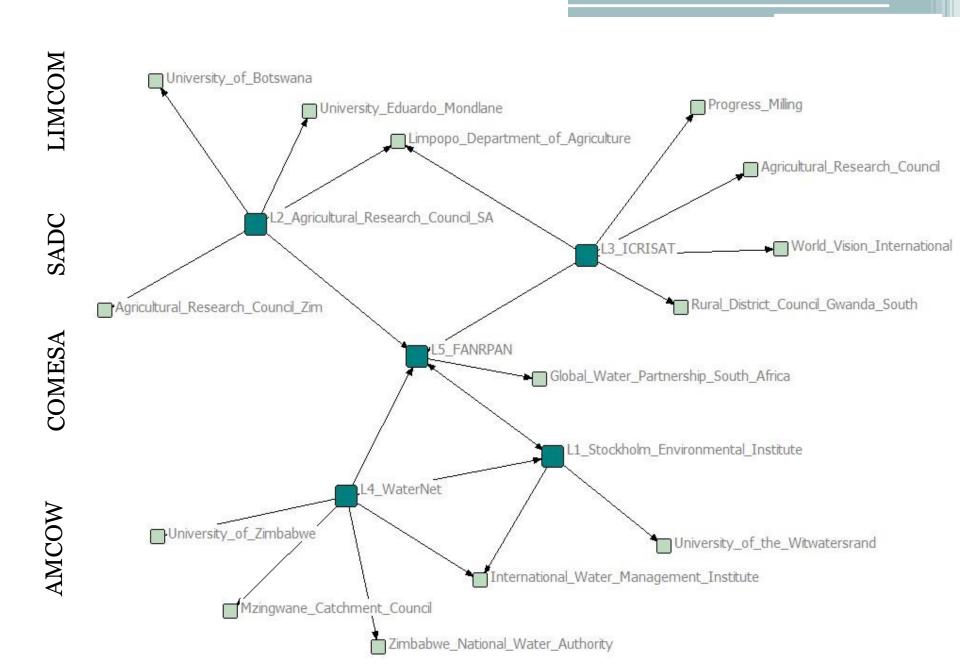
- Phase I: Research for the curious (mainly other researchers) with some exceptions
- Some excellent foundation work & relationships
- Phase II: Reoriented toward outcomes around a central 'development challenge'

Local Approach to R4D

- CPWF transition from R4R to R4D
- Based upon impact pathways, theory of change, outcome logic models
- LBDC tried to meet needs, fill gaps, engage next and end users of research

CPWF Limpopo Basin





Successes and . . . Not so much

- Buy in to the approach . . . varied
- Highlighted tangible benefits of partnerships
- Broader understanding of complex systems and incentive structures in situ, BUT
- Gaps in knowledge, targets & partners
- Institutional cultures vis-à-vis incentive structures
- Reverting to silos and old habits

Evidence of achievement (Phase I & II)

- Outputs have already led to outcomes (changes in behaviour)
- New actors around the table—engaged in new conversations
- Researchers seeking out engagement to increase relevance of their work
- Researchers see value in coordination function

Conclusions

- Meeting existing demand is a better bet than selling your goods at the end (comms talking to comms)—but you must understand that demand
- Be prepared to defend your choice of targets because your work will not meet every demand (ToC)

Conclusions

 Mandates, legitimacy & convening power are more than buzz words—they are the lay of the land so get to understand them

 Time spent on understanding the milieu and pathways to change is invaluable.

Recommendations

- Start with what's working—do not reinvent the wheel (but there are implications)
- Engage in a process that generates demand (do your homework in terms of mandates and legitimacy)
- No single organization will get you all the way from research to impact (invest in partnerships)

Take Away Messages

- Partnerships are the only way to get from outputs to outcomes and impact
- Do not let knowledge management become knowledge hoarding
- Changing the paradigm takes TIME in a world of high expectations for instant results (elections & donor cycles)
- Mandates, legitimacy & convening power are the locks AND the keys to getting to outcomes & impact.

Thank You